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Aimée Cowher August 27, 2015

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- Founded in 2000
- Trained 497,000+ Lean Six Sigma professionals
- Served over 2,000 corporate customers (including 50+% of the F500)
- First firm to offer the complete Black Belt curriculum online
- Courses reviewed and approved by ASQ and PMI
- Academic Partnerships with Ohio State University, Notre Dame, Cal Poly and George Washington University



Today's Program

- Welcome
- Introduction of MBB Webcast Series
 - Ellen Milnes, MoreSteam.com
- Speaker:
 - Aimée Cowher, City of Detroit
- Open Discussion and Questions



About Our Presenter



Aimée Cowher

Director – Lean Process Management, City of Detroit

- 20+ years of process improvement experience
- From Black Belt at AlliedSignal to CEO at Global Productivity Solutions
- BS in Mechanical Engineering from the University of Michigan and MS in Operations Management from Rensselaer Polytechnic Institute





Lean is a journey, not a destination...



- » Project LEAN Launch & Lessons Learned
- » LEANing Forward
 - » Organizational Capability
 - » Technology and Tools
 - » Support Infrastructure
- » Project Example EMS Response Time





LEAN Launch

- » Mayor Duggan asks the business community to engage
 - http://www.crainsdetroit.com/article/20140225/NEWS/140229913/duggan-to-businesscommunity-help-stop-scrap-metal-theft-volunteer
- » Invite project ideas from city employees
- » Evaluate, prioritize and assign projects to volunteers
- » Provide LEAN fundamentals training
- » Work 8-week projects and review recommendations
- » Project highlights and lessons learned







Business Volunteer Lean Projects

The projects led by our business volunteers were at various stages of completion. Some continued into Lean Green Belt projects led by the departments. (*Complete)

Department	Project Name	LEAN Forward?
	Code Enforcement	YES
DCEED	Business Licensing	NO
BSEED	Certificate of Occupancy	NO
	Site Plan Review	YES
LID	Hiring	Yes
HR	Onboarding	Yes
IT	Help Desk	NO
DDOT	Bus Pull-Ins	YES
DDOT	Bus Maintenance	YES

Department	Project Name	LEAN Forward?
	Snow Removal	YES*
DPW	Pot Holes	YES*
	Traffic Signs	YES
	DPD Fleet Repair	YES
GSD	Forestry	NO*
	Vacant Lots	YES
Procurement	Purchasing	NO
Finance	Income Tax	YES
PLA	Public Lighting	NO

CHANGE

70% of change efforts fail

HARD





Change requires management and leadership...

Our organization needs more change leaders so we drafted some Champions!

Role of a Champion

- » Identify best resources
- » Align people to priorities
- » Define and prioritize projects
- » Conduct routine reviews
- » Remove barriers
- » Motivate and inspire
- » Celebrate success

Department Champions

- » GSD Director & Fleet Manager
- » DPW Director
- » BSEED Director
- » HR Director, Deputy Director
- » DPD Chief of Police
- » DFD Executive Fire Commissioner
- » EMS 2nd Deputy Commissioner and Chief
- » DDOT Director
- » ITSD Chief Information Officer
- » DWSD Deputy Director
- » Mayor's Office COO, Chief of Staff





Change requires focused resources...

We recruited the "best and brightest" from many city departments

Role of a Lean Green Belt Candidates

- » Undertake focused projects
- » Lead teams on waste elimination projects
- » Teach team members problemsolving tools
- » Apply LEAN tools as part of daily job
- » Think differently so they act differently

Department Lean Green Belt Candidates

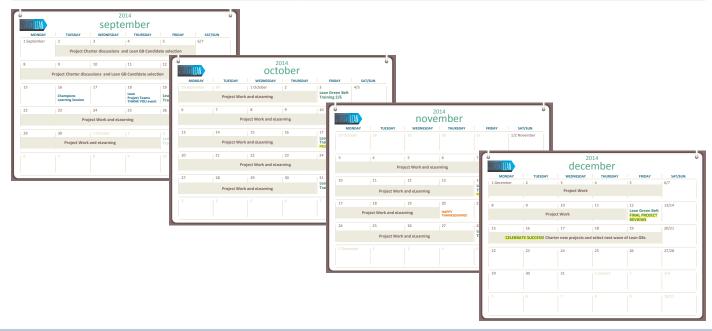
- \gg GSD -3
- » DPW 2
- » BSEED 1
- » HR 4
- » DPD 9
- » DFD 6
- » EMS − 5
- » DDOT 2
- » DWSD 3
- » Finance (Income Tax) 2
- » DAH, Law, PLD, Human Rights....
- » The LEAN Team 4





Lean Green Belt Time Commitment

Activity	Time per week
eLearning	4-6 hours
Project Work	4 hours
Classroom training	8 hours (every other week)



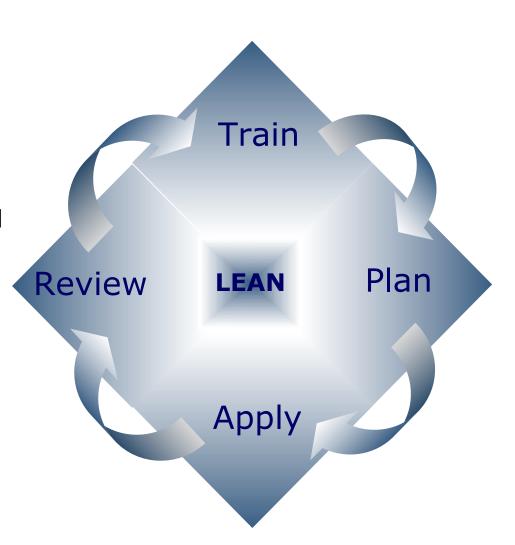
12-16 hours per week for 90 days!





Develop the SKILLS...

- » Training is accompanied by project work
- » The curriculum is delivered in logical "chunks" with an application period following each training session
- » Application support is provided to each project team
- » Projects are reviewed regularly







Technology and Tools

- » Project management, tracking and reporting is critical to success.
 - > Smartsheet.com
- » Green Belts need tools to facilitate data analysis
 - > EngineRoom is an all-purpose tool, with templates, charts, and statistical tests that guide you from project start to completion.
 - > Detailed tool tips and step-by-step wizards assist your data organization, analysis and interpretation.









0	u 🗖 i	Project Wave	Status	Project Name	Target Completion Date	Actual Completion Date	Project Lead	Complete
			7					
23	<u></u>			■ DFD				
28		GB2	•	DFD Utility Cost Reduction	05/29/15		Norris Louie	
32		GB2	•	EMS MDC Utilization	05/29/15		Matt Fauls	
33		GB2	•	EMS Out-of-Service Time Reduction	05/29/15		Jason Bestard	
34		GB3	•	EMS Supervisor NVA Time	09/25/15		Ray Birch	
35		GB3	•	DFD Inventory Management	08/28/15		Julia DeRoo	
36		GB3	•	DFD Arson Investigation Process	09/25/15		Chuck Simms	
37		GB3	•	DFD/DFFA Injury Treatment Process	09/25/15		Rob Shinske	
38		GB4		Design Health & Wellness program	TBD		TBD	
39	<u></u>			- DPD				
47		GB2	•	DPD 911 Call Intake Quality	05/29/15		James Fleming	
49		GB3	•	DPD - Uniforms Issuance Process	09/25/15		Donald Hollins	
50	<u></u>			□ DPW				
54		GB1	•	Snow Removal-2	12/19/14		Dhaval Patel	
55		GB3	•	DPW - Complaints Process	09/25/15		LaDiva Holman	
56	<u></u>			- DWSD				
58		GB1	•	Running Water in Vacant/Abandoned Bldgs.	09/25/15		Palencia Mobley	
60		GB3	•	DWSD - Main Water Break Repair	09/25/15		Kieyona Jackson	
61	<u></u>			─ GSD				
68	<u></u>			- FINANCE				
71		GB3	•	Income Tax-Compliance-Alex	09/25/15		Alexander Herman	
73	<u></u>			- HR				
80		GB3	•	HR - Off boarding	09/25/15		LaQuita Evans	
81	<u></u>			- ITS				
83 N	0	GB1		PC Upgrade	09/25/15		Amy Sovereign	





₹	DFD / DFFA Injury Treatment Process × +										
		0		i	Status	Task Name	Assigned To	Due Date	Completion Date	Complete?	Comments
							▼				
	1			<u></u>		Rows highlighted in this light blue are deliverables and the content in this column should not be changed. When you expand any of these cells that have + you will find some tools that can help you satisfy this deliverable.					
	2			<u></u>		You can change the content of these cells that aren't highlighted to represent the specific tools/actions that will satisfy the parent deliverable.					
	3			<u></u>		Some of the rows have a file attached; these are templates that you can use to satisfy the deliverable.					
	4				0,	DMAIC					
	5			<u></u>		◆ Define		07/17/15		✓	
	22		Q	<u></u>		Measure		08/07/15		✓	
	35		Q	<u></u>		Analyze		08/28/15			
	48		Q	<u></u>		Improve		09/11/15			
	57		Q	<u></u>		⊕ Control		09/25/15			
	65										





LEANing Forward – 2015

Department metrics and goals must align with top priorities and LEAN projects support the successful achievement of those goals

Priorities:

- » Create opportunities for Detroiters (ALL)
- » Achieve national standards for public safety crime and response times (DFD, DPD)
- » Enhance the physical appearance of the City (BSEED, DPW, GSD)
- » Make internal processes more effective and efficient (HR, IT, Purchasing)
- » Improve delivery of external services (BSEED, DDOT, DWSD, DPW, GSD)
- » Create new revenue sources (DLBA, BSEED, Income Tax, DAH)
- » Additionally, there is a unique opportunity to leverage support from the State of Michigan





The measures of success of our 2015 LEAN efforts

Measurement drives behavior!

- » LEAN projects chartered and supported in departments achieve stated improvement objectives on-time and contribute to departmental goals
- » Organizational capability has been developed to accomplish the above
 - > Develop an additional 30-45 LEAN Green Belts, 50-65 total by end of 2015
 - > Train 90-135 employees in LEAN Fundamentals to create a critical mass "thinking LEAN", which is a prerequisite to "working LEAN"
- » Demonstrated collaboration with the state of Michigan, universities (EMU, MSU, UM, WMU, WSU) and local organizations (Michigan Lean Consortium, others TBD) and businesses (Quicken, Deloitte, others TBD)
 - > Joint projects (1-2)
 - > Internships (2-3)
 - Resources utilized (2-4)



Project Example

EMS Response Time Reduction





EMS response time reduction requires collaboration across several departments and functions

EMS Response Time

- » The Value Stream
- » The Projects
- » The Culture Change



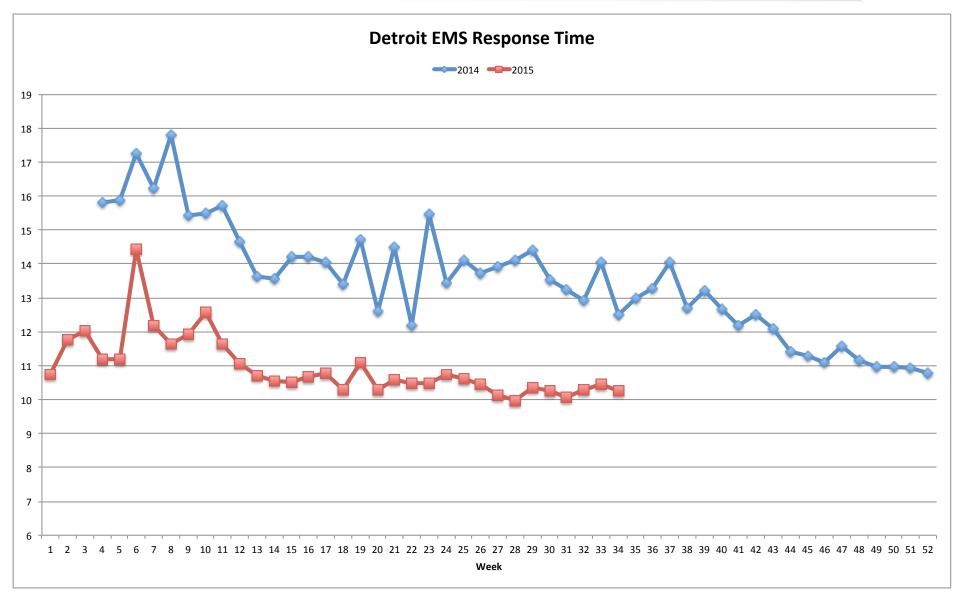


The Value Stream

911 Call Intake	Dispatch	Response	Turnaround
» Time on the phone w/ the caller to determine the address, phone and nature of the emergency	» Time to identify closest available unit until that unit has wheels rolling	» Time from dispatch until the unit is onscene	» Time to treat on-scene, to transport to the hospital and to complete handoff and come back into service











HOW did we do it?







911 Call Intake

911 Call Intake Dispatch Response Turnaround

» People

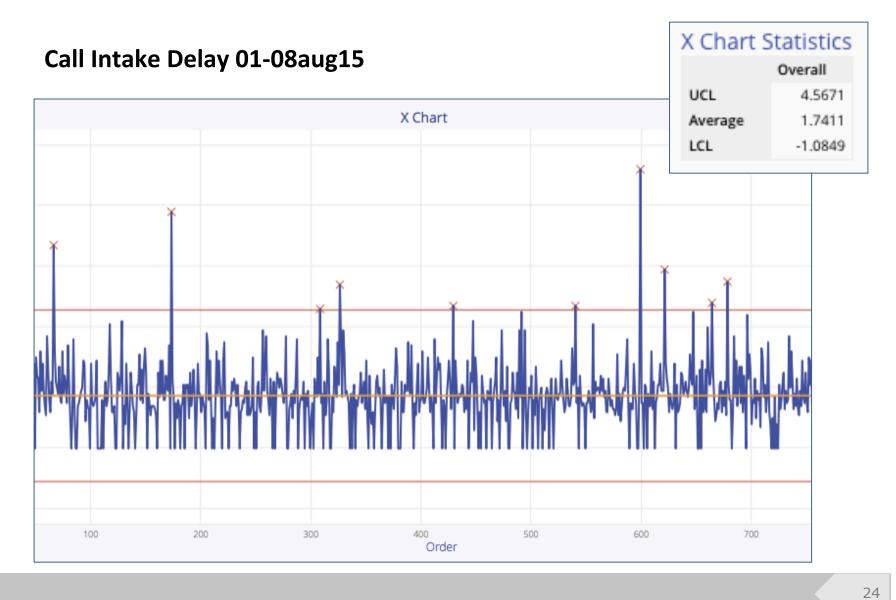
- > Director is a Green Belt
- > Implemented <u>Standard Work</u> and Leader Standard Work to investigate call intake times longer than 2.5 minutes

» Process

- > Standardized and improved 911 Operator script to eliminate NVA steps
- » Systems / Technology
 - > ProQA
 - > QA / QI embedded in implementation of of new system











Dispatch

911 Call Intake

Dispatch

Response

Turnaround

» People

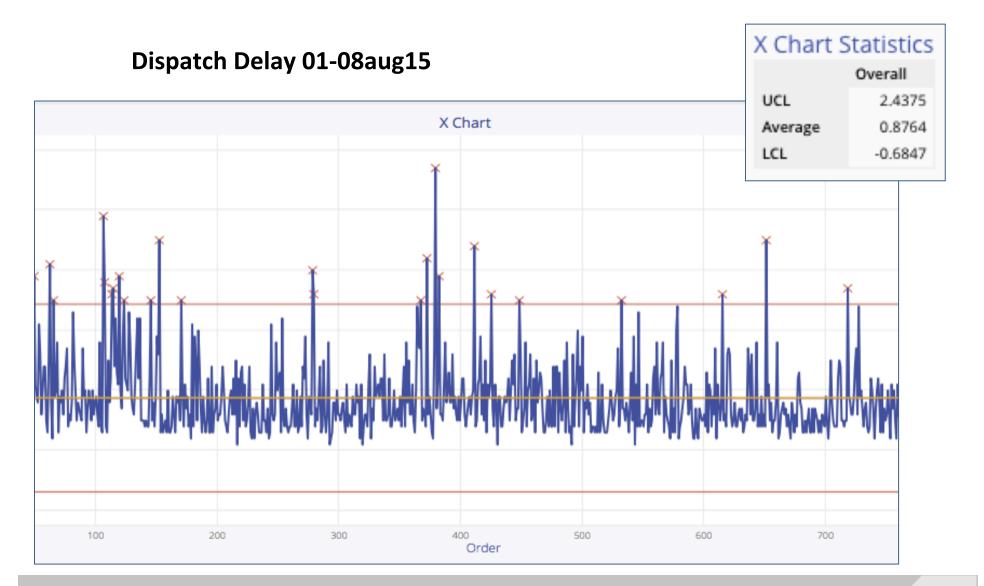
- > Chief is a Green Belt
- Implemented <u>standard work</u> and leader standard work to investigate runs that take longer than 1 minute to dispatch

» Process

- > Updated SOP to improve the balance of work across all units
- > Implemented weekly daily / measures for Unit utilization
- » Systems Hardware & Technology
 - > New headsets, monitors and chairs
 - > Implemented GPSgate vechicle tracker technology to quickly locate closest available unit











Response & Turnaround

911 Call Intake

Dispatch

Response

Turnaround

» People

- > 2nd Deputy Commissioner, Asst. Chief, Union President, and 3 Medics are Green Belts!
- > Reduced NVA time for supervision to provide better support to field operations

» Process

- > MDC utilization
- > Reduce Out-of-Service time
- > Improve supply chain process to reduce OOS time

» Systems – Technology, Hardware and Assets

- Installed mobile data computers (MDCs) on all units to improve (time) measurement system accuracy
- > Provided wireless keyboards to reduce hospital turn-around time
- > 10 new ambulances, 4 Rapid Response vehicles, supplemental private units





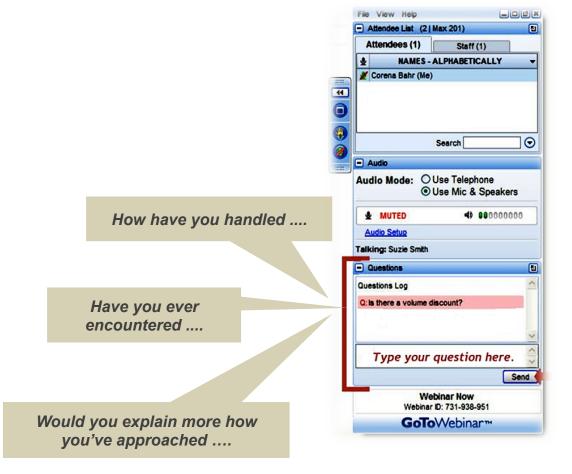
How will we sustain? What's the next breakthrough?

- » Disciplined commitment to a rigorous control plan
- » Partnership with United Rescue to implement a volunteer network of community based first responders

Questions



Aimée Cowher



Visit us at MoreSteam.com

- MBB training/certification offered in partnership with Fisher College of Business at The Ohio State University
- Full suite of online Lean Six Sigma courses, data analysis, project management, and simulation tools
- Free resources, e.g. tutorials, articles, on-demand webcasts



Thank you for joining us

Questions? Comments about today's program?



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Join us next month:

Wed., September 23rd – George Rofail, KeyBank Enterprise LSS Master Black Belt

Archived presentations and other materials:

http://www.moresteam.com/presentations/