



*How I Fixed This  
Webcast Series*

# ***Optimizing Patient Flow in the Ambulatory Clinic Setting***

Nicole Batulis, MHA, LSSMBB, CPHQ  
*Dartmouth-Hitchcock Medical Center (DHMC)*

# 'How I Fixed This' Webcast Series



Ellen Milnes  
Director of Marketing  
MoreSteam

- Introductions
- Presentation
- Questions



# About MoreSteam

*Enterprise continuous improvement from training to project completion*



575,000+

FORTUNE  
500

55%

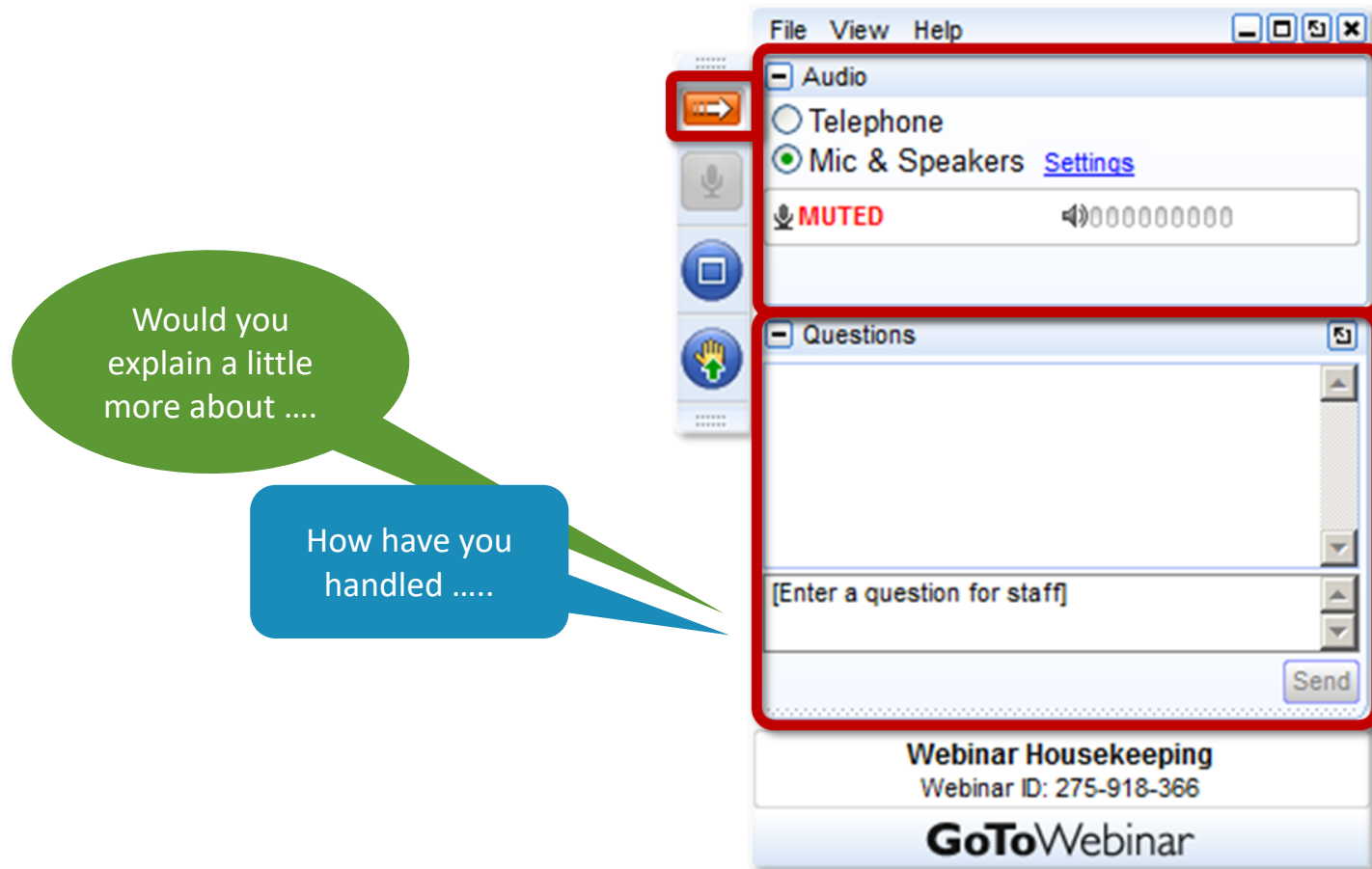


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# GoToWebinar Attendee Panel





# Nicole Batulis

Director of Operational Excellence, Dartmouth-Hitchcock Medical Center



- Leads the Project management Office, Performance Improvement Team, and the Value Institute Learning Center.
- B.A. in Chemistry & Music from Emory University and M.H.A. in Healthcare Administration from University of Minnesota
- Certified LSSMBB and CPHQ

# ***Optimizing Patient Flow in the Ambulatory Clinic Setting***

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Director, Operational Excellence  
Faculty, The Value Institute Learning Center  
*Dartmouth-Hitchcock Medical Center (DHMC)*

# Overview

- Dartmouth-Hitchcock Health
- The Value Institute Learning Center at Dartmouth-Hitchcock
- Ophthalmology Patient Flow
  - Background
  - Baseline Data
  - Process Analysis
  - Simulation
  - DOE
  - Interventions
  - Impact

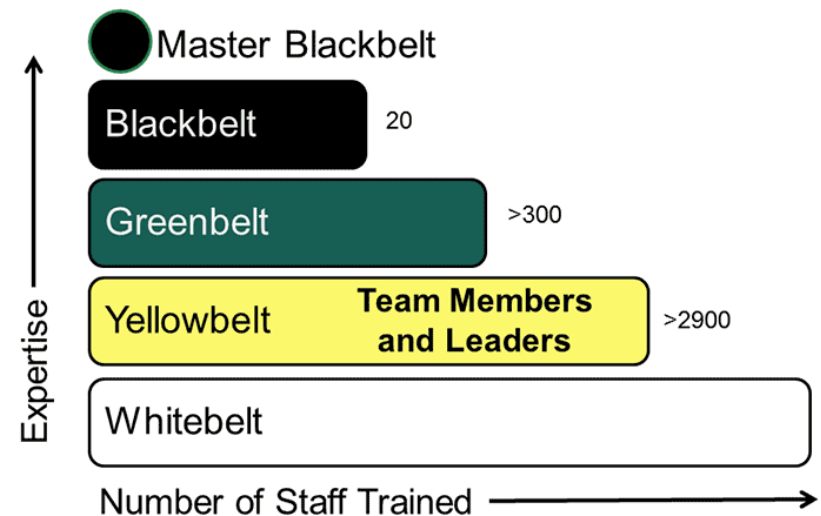
# Dartmouth-Hitchcock Health

- DHMC is a rural Academic Medical Center located in Lebanon, NH.
- Anchored by a 396-bed teaching hospital which includes a children's hospital and a designated comprehensive cancer center.
- D-H has over 9,000 employees and over 1,000 physicians across its locations in New Hampshire and Vermont.



# The Value Institute Learning Center at Dartmouth-Hitchcock

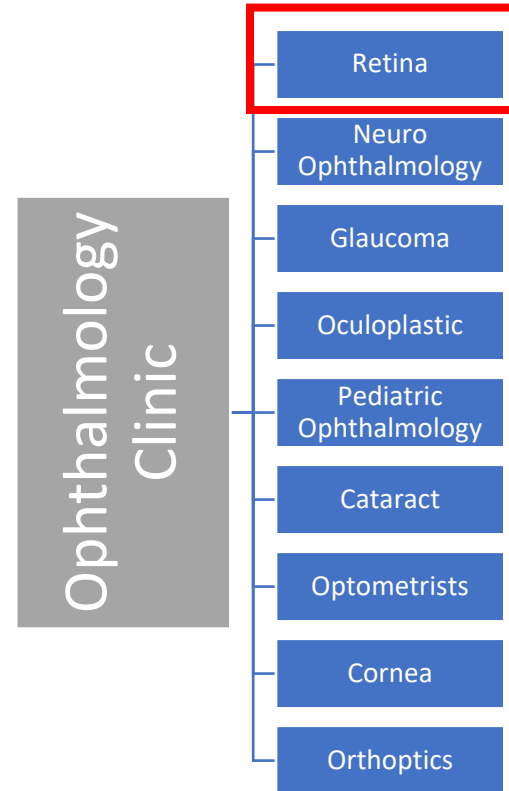
- All new employees receive online Whitebelt training as part of orientation.
- We offer a 2 day in person and an online option for Yellowbelt completion.
- Greenbelt training is a 5 day in person course with support from a blackbelt coach for certification project execution. Acceptance to Greenbelt is based on supervisor recommendation and blackbelt interview.
- Host a monthly Value Grand Rounds series to promote sharing and spread of improvement work across the organization



# Ophthalmology Patient Flow

## Background

- The clinic has struggled with patient wait times and flow. Patient satisfaction data related to wait times ranked Ophthalmology the **lowest score in the health system** out of all of the ambulatory clinics with less than 40% of patients rating their experience as 'top box.'
- Additionally, there is wide variation in patient wait times and total clinic cycle time by day of week. **Cycle times over 2 hours** are not uncommon for patient visits, occurring 40.79% of the time in the baseline period for Retina patients.



D-H Population Growth Projections

Age	2016	2021	% Δ Pop
<18	126,021	119,438	-5.2%
18-64	423,866	411,046	-3.0%
65+	134,964	151,688	+12.4%
Total	684,851	682,172	-0.4%

# Ophthalmology Patient Flow Background

*How do staff  
feel about  
clinic  
operations?*

*Messy  
Unknown  
Chaotic  
Traffic-jam  
Log-jam  
Dreadful  
Slow*

## SIPOC Process Overview

Supplier	Input	Process	Output	Customer
Patient Referring Provider Scheduler	Demographics/ Insurance Schedule Availability, Recall, Referral, F/u action to determine provider availability	Scheduling	Scheduled Appointment	Patient Provider
Patient Receptionist	Demographics/ Insurance Copays	Check in	Arrived Appointment Collected Copay Appointment Slip	Provider Workup Tech
Workup Tech	Arrived appt on eD-H Screen  Chart/eD-H  Appointment slip	Workup	Completed work up  Patient paperwork placed in tray for imaging  Patient in imaging waiting room	Patient  Imaging Tech/ Photographer
Work Up Tech Patient	Imaging Orders/ Requests	Imaging (if needed - 70-80%)	Completed Imaging available for provider review Patient placed in imaging waiting room	Provider Patient
Imaging Tech	Appointment slip			Head of Service, Imaging Tech
Imaging Tech Patient	Prepped Patient	Rooming	Roomed Patient Room Status Indicator	Provider Patient
Head of Service Provider Head of Service Scribe	Appointment slip Reviewed Chart & Imaging	Provider Visit/ Procedure	Plan of Care, eDH documentation Orders for Testing Recommendations for Next Appt	Head of Service Provider, Scribe Patient, Ref. Provider
Provider, Check- Out Secretary	Provider Recommendations for scheduling and follow-up	Check Out	Scheduled appointments	Check-Out & OR Scheduler Patient
Patient Head of Service	Patient availability			Provider Referring Provider

**Long  
Wait  
Slow  
Too Long**

Had to ask  
several times  
if I had been  
forgotten.

It took almost 2 1/2  
HOURS to complete  
the visit. I saw Dr  
for about 5 MINS  
too long.

much,  
much too  
slow

We were  
there 5 hrs.  
- too long.

During my wait in the  
ALMOST 1 HOUR WAIT  
in the waiting room,  
well after my  
appointment time, I  
observed the provider  
leave the clinic and  
return with a package  
of food and beverage  
in his hands.

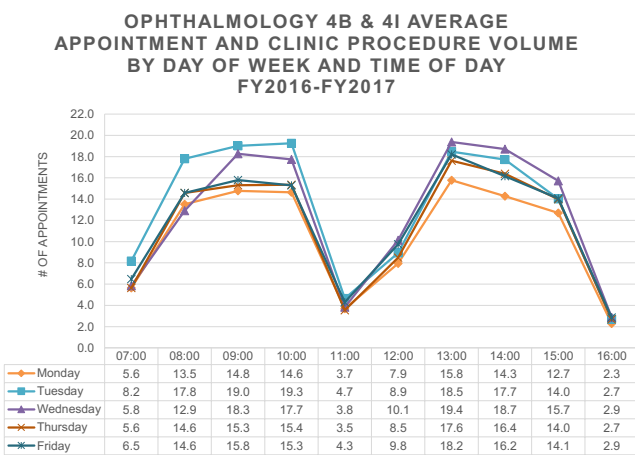
*How do  
patients feel  
about wait  
times?*

I think I fell  
asleep waiting  
for the doctor  
to see me....

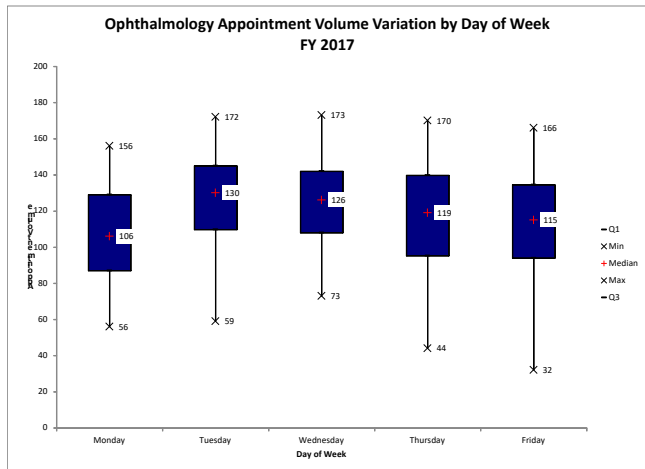
# Ophthalmology Patient Flow

## Baseline Data

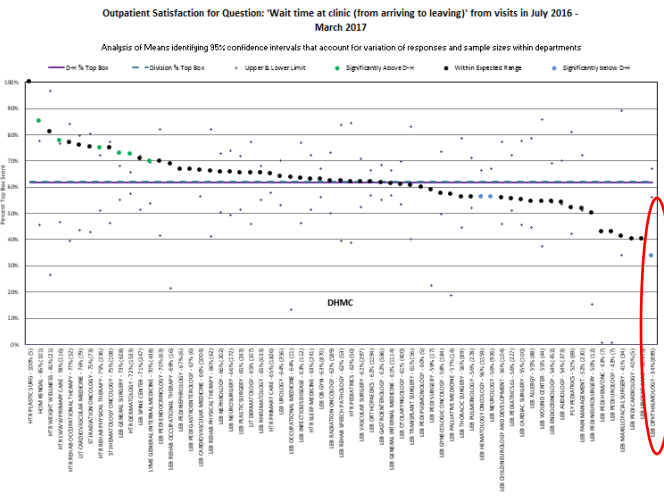
‘Spider’ diagram visualizes the peaks and valleys in patient volume by day of week and hour of the day



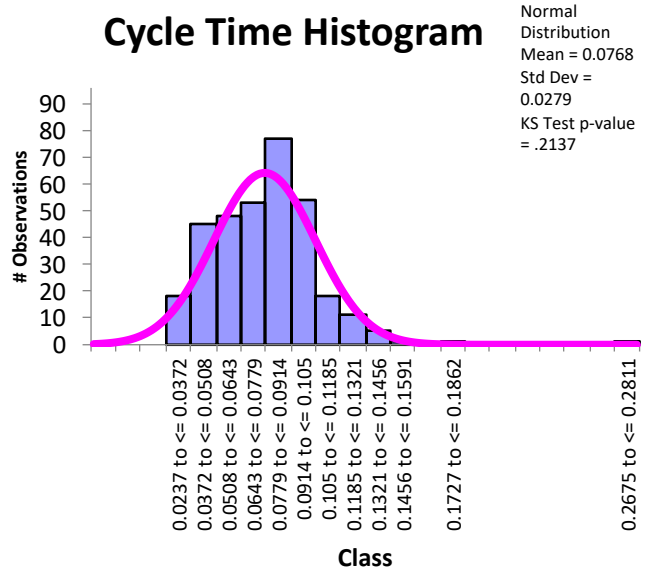
Box Plot shows the variation in appointment volume by day of week. Reflects staff feedback of “I never know what to expect day to day”



Ophthalmology’s Patient experience performance on wait time is the worst in the health system, and is significantly below the mean of other clinics.



Cycle time histogram shows mean of 1:50:37 and Std Dev of 40:10. KS test value p value of 0.2137 is greater than 0.05 and indicates the data comes from a normal distribution

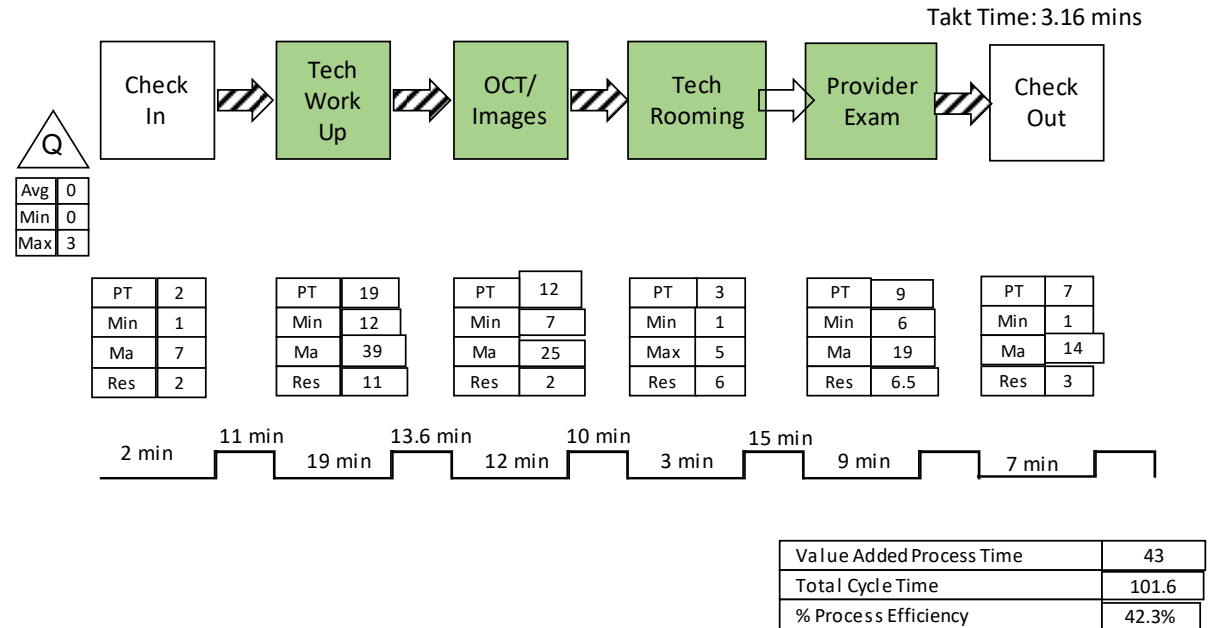




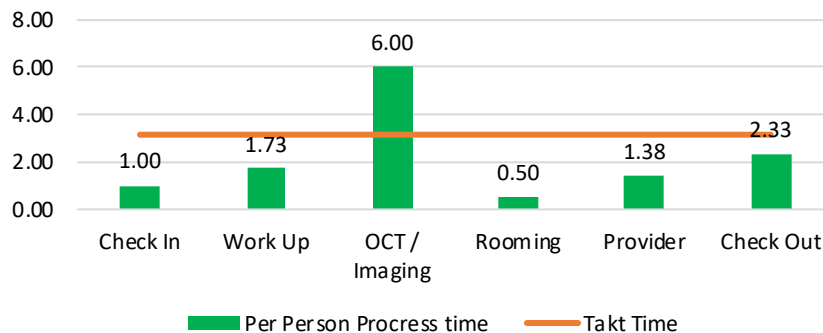
# Ophthalmology Patient Flow

## Process Analysis

### Ophthalmology Clinic Flow Value Stream Map

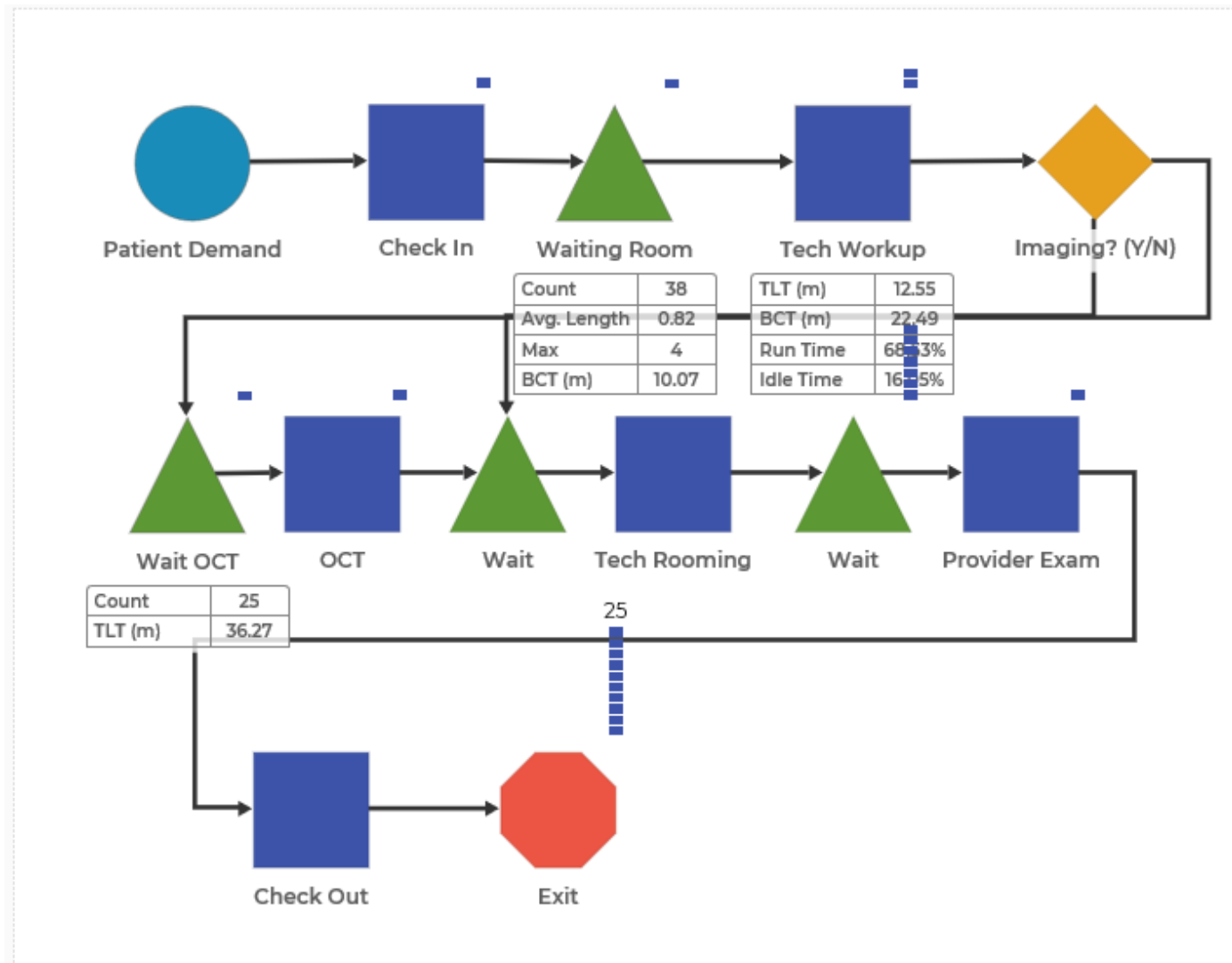


### Ophthalmology Clinic Workload Balancing Chart



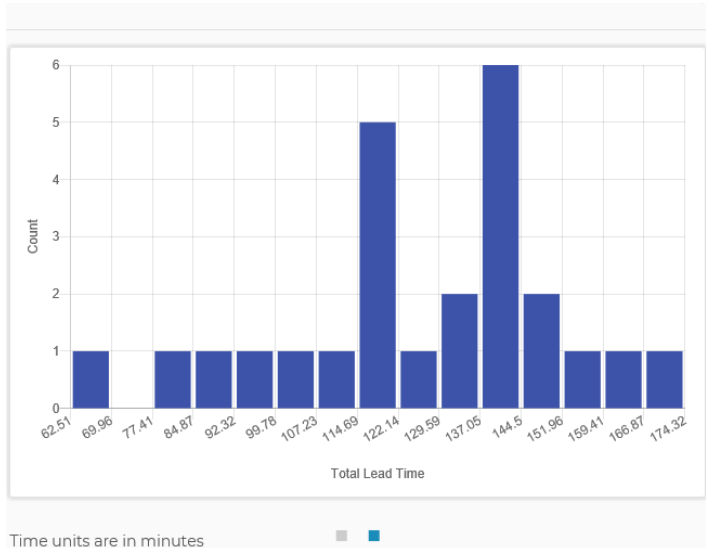
The Ophthalmic imaging equipment, the OCT, of which there are 2 in the clinic was found to be a bottleneck in the process.

# Ophthalmology Patient Flow Simulation

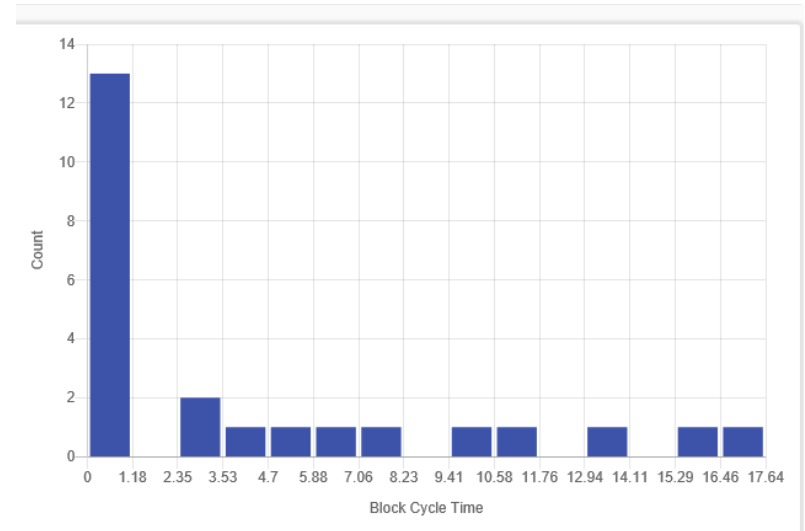


# Ophthalmology Patient Flow Simulation

## Total Lead Time - Retina

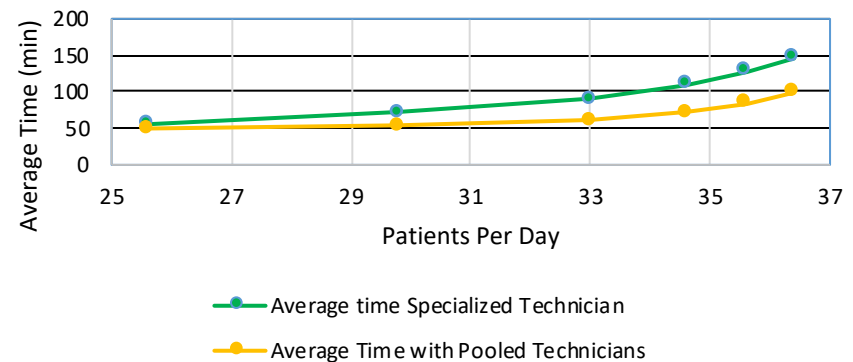


## OCT / Imaging Wait Block Cycle Time



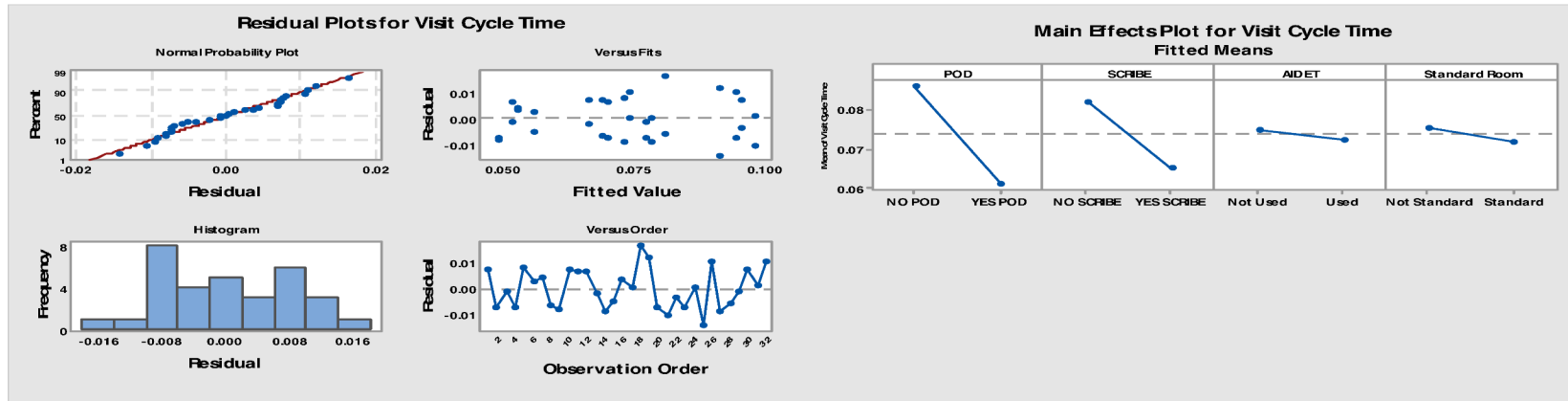
Original Full Clinic simulation model was utilized to compare technician assignment by specialty vs. pooled technicians.

## Avg Imaging and Exam Time (minutes)



# Ophthalmology Patient Flow

## DOE



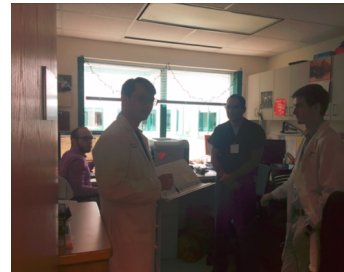
- **Tested utilizing DOE:**

- Standardization of exam room set up
- POD model: co-location of providers and the technicians completing their workups – pooling of resources (*Hard to Change Factor*)
- Use of standard communication framework to discuss delays with patients
- Use of scribe to support provider documentation
- P Value POD Model = 0.003, p Value Scribe = 0.000, p value AIDET = 0.347, p Value Standard Room = 0.210
- Interactions/ additional order terms not significant and removed from model

# Ophthalmology Patient Flow Interventions

- **Additional Interventions:**

- Development of Policy and Procedures (Standard Work) for technicians
- 5S and relocation of imaging equipment
- Implementation of patient self-check-in
- Implementation of technician prep appointment in addition to provider appointment to have patient schedule reflect true appointment itinerary and to work on level-loading the OCT
- Re-balancing of provider admin time to level out spikes in patient appointment by hour of the day
- Implementation of updates to Ophthalmic event time stamp tracking in eD-H
- Lunch coverage for OCT imaging
- Proactive communication with patients at time of scheduling about what to expect in their visit
- Purchasing 3<sup>rd</sup> OCT imaging machine to support peak volume (in process – plan to add in with addition of new Retina Surgeon)
- System is in position control/ hiring freeze so unable to move forward with Scribe support recommendations at this time.



Implemented POD Huddles to enhance team communication

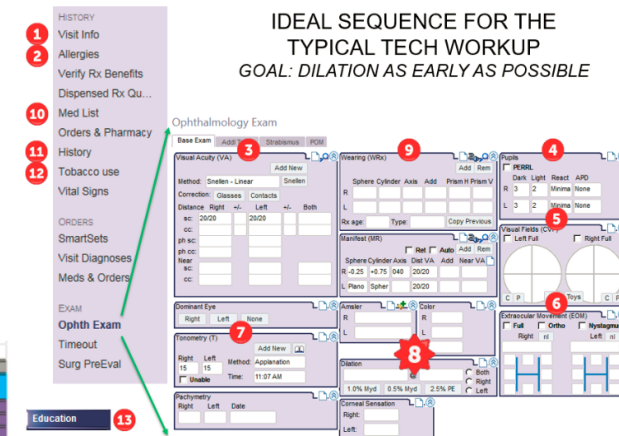


- Video interviewed staff to observe variation in room set-up
- Discussed sequence of primary workup activities
- Developed a recommendation for a new standard that will be piloted

NEW    BATRA - Regular Schedule - 24/7 Retina Call					
	Monday	Tuesday	Wednesday	Thursday	Friday
7:30		NEW	NEW		NEW
7:45					
8:00	MSO	HCK/LASER	HCK/LASER		HCK
8:15	MSO	HCK	HCK		HCK
8:30	MSO	NEW	NEW		
8:45	MSO				
9:00	MSO	EFF	EFF		EFF/MSO
9:15	MSO	EFF	EFF	OR	MSO
9:30	MSO	NEW	NEW		NEW
9:45	MSO				
10:00	MSO	EFF	EFF		EFF
10:15	MSO	EFF	EFF		EFF/MSO
10:30	MSO	EFF	EFF		EFF
10:45	MSO	EFF	EFF		EFF/MSO
11:00	MSO	EFF	EFF		MSO
12:30		NEW	NEW		NEW
12:45					
13:00		HCK/MSO	HCK		HCK
13:15		HCK/MSO	HCK		HCK
13:30		HOLD-ROC	HOLD-ROC		HOLD-ROC
13:45		HOLD-ROC	HOLD-ROC		HOLD-ROC
14:00		EFF/MSO			EFF/MSO
14:15	OR	HOLD-ROC	HOLD-ROC	OR	
14:30		HOLD-ROC	HOLD-ROC		HOLD-ROC
14:45		EFF/MSO	EFF		EFF/MSO
15:00		HOLD-ROC			
15:15		HOLD-ROC	HOLD-ROC		HOLD-ROC
15:30		EFF/MSO	EFF		EFF/MSO
15:45		HOLD-ROC	HOLD-ROC		HOLD-ROC
16:00		HOLD-ROC	HOLD-ROC		HOLD-ROC

Revised 4/25/17

**Monday AM Injection ONLY.** Only if they have a non-dilated OCT print to injection. NO Bariatric injection days are on Tuesday/Friday with the addition of Monday AM.  
 NO PA's after 10 a.m. for morning clinic



Scheduling recommendations will move Ophthalmology from siloed template builds that focus on each individual provider to having a full clinic view of patient arrivals by hour to plan for and schedule pre-provider visit needs such as the technician workup and imaging.

# Ophthalmology Patient Flow

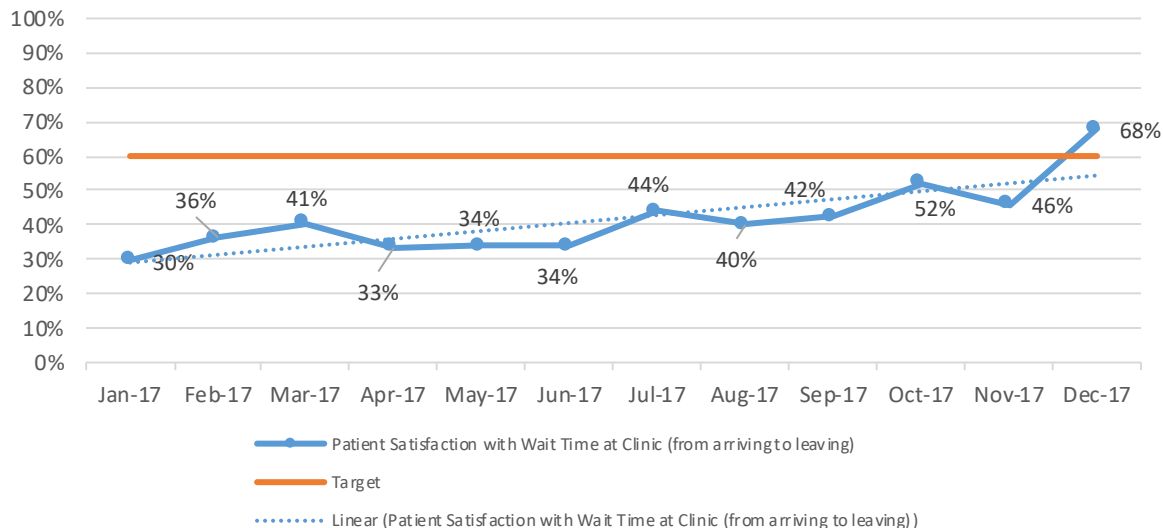
## Impact

- Reduced visit cycle time from 1:50:37 to 1:40:31 post implementation for Retina providers. T test p Value = 0.034
- Reduced imaging wait times from an average of 20:38 to an average of 15:37. T Test p value = 0.001
- Patient experience scores were trending upwards post-implementation. Team will continue to monitor scores and patient comments to assess impact.

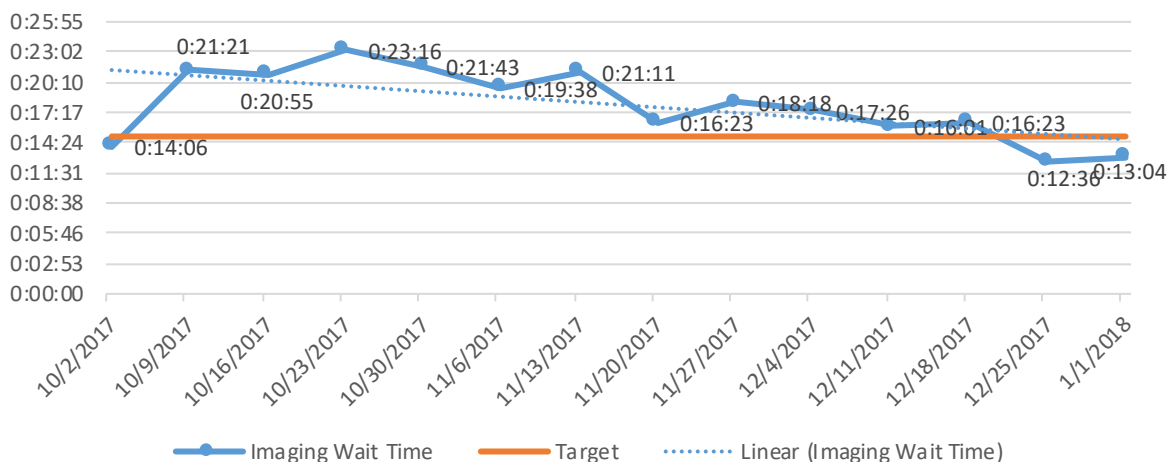
### Patient Experience - Wait Time

Question: Satisfaction with Wait time at Clinic (from arriving to leaving) measured as % Top Box Score

January 2017-December 2017




### Average Imaging Wait Time (hh:mm:ss)






# Questions?

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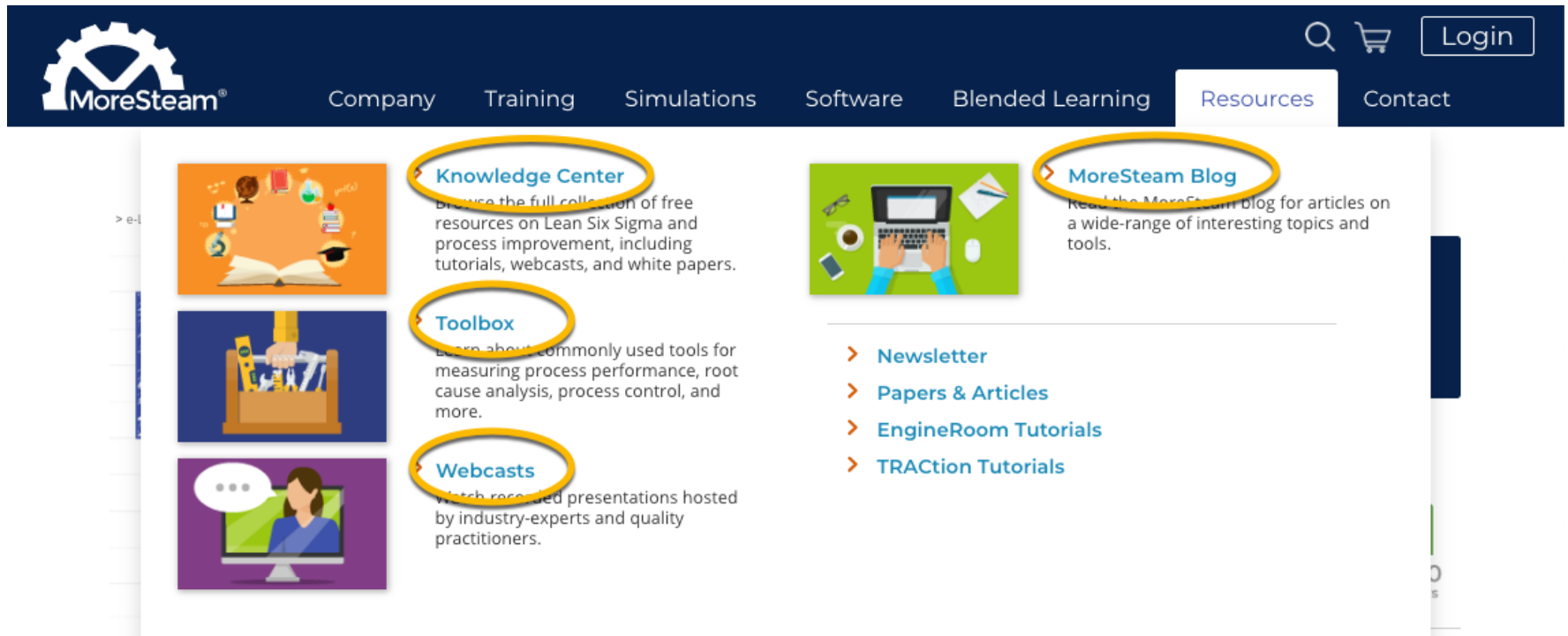
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# How to Keep in Touch



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Ellen Milnes

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## Mark Your Calendar to Join Us:

- November 20: Bethany Melitz, City of Detroit
- December 5 & 12: Alexander Silantyev, PwC
- January 30: Ruben Del Toro, Southwest Airlines